

Coffee
Nestle USA, Inc. Increase +5%

This increase applies only to the following products (there is no change in the frozen liquid coffee products):

- Shelf Stable Liquid Nescafe 100% Columbian Coffee
- Shelf Stable Liquid Nescafe 100% Columbian Decaf Coffee
- Nescafe 100% Columbian 5x14oz US
- Nescafe 100% Columbian Dcf 5x14oz US
- Nescafe Premium Blend 5x14oz US
- Nescafe Premium Blend Dcf 5x14oz US

This pricing increase is related to the current green coffee prices which have increased dramatically in the past year.
Frozen Seafood
Overall the average pricing change for this contract is 2.4%, however there are several items with significant pricing changes that are worth mentioning:
Slade Gordon - Cod Products Increase +9%

Slade Gordon - Pollock IQF Increase +11.7%

Slade Gordon - Striped Pagnasius Increase +5-6%

Slade Gordon - Some Tilapia Products Increase +8%

Slade Gordon - Shrimp Decrease up to -20%

Seafood prices change based on availability, whether or not it is in season and supply and demand. Demand for pangasius has driven up price. The cod increases are in Atlantic Cod, which is a limited resource and will always be volatile. Tilapia production is just starting up now, and product is very tight but prices should drop in another month or two. While the Pollock increase looks high, Pollock still continues to be a low cost per pound. The Pollock season "A" is wrapping up and the boats have only caught 60% of the allowable catch due to cost constraints. Shrimp pricing reduction comes as the supply of larger sizes is becoming more available.
Produce
Sun Rich Fresh Foods (Fresh fruit packed dry, grape juice & natural juice) Decrease -6%

This decrease is on pineapple products or products containing pineapple only. There was a short pineapple crop that has now been resolved. Due to ample supply of pineapple, the cost has decreased
Regional Bakeries
Great Buns Bakery Increase +5%

Manhattan Bakery Increase +10%

Cochran Bros. Increase +10%

Homestead Baking Increase +5%

Pricing for these contracts has not changed in several years. These pricing increases are a result of commodity pricing-namely, wheat, which has increased in the past year due to shortages. Other contributing factors are the increased costs of labor and fuel.
Commodity Driven Contracts
The contracts below are formula-based, reflect the markets and change monthly or quarterly. We will not always provide an explanation for pricing changes, as the pricing of these programs continually ebbs and flows with the markets. A yearlong snapshot of pricing gives the most appropriate view of the benefits associated with entegra's negotiated pricing, and the monthly pricing reflected does not portray the full year benefit. However, we do want to keep you informed so you can make menu and pricing adjustments as appropriate for your facilities.
Film
Anchor Packaging Increase +8.1%

Anchor films are all driven in large part by the price of the raw material PVC as well as increasing packaging cost and higher freight costs. The cost of PVC has risen more than 10% over the six months leading up to July 31 and is being monitored closely as raw material inflation may be slowing as we enter the fall months.
Liners
Berry Can Liners Decrease -4.2%

Berry Can Liner prices are heavily impacted by resins. Resin prices have fallen slightly due to adequate supplies and slightly lower demand for ethylene feedstock, the source of resins used in this product. These reductions have resulted in an average price reduction of over 4%.
Beef - Cargill Whole Deli Roast
Cargill Raw Processed Beef (Stew Beef, Cube Steaks, Kabob Meat & Julienne Strips) No Change

Cargill Ground Beef (Ground Beef Patties & Bulk, Meatloaf, Salisbury Steaks) No Change

Cheese

Schreiber Foods, Inc. (Processed Cheese)	Decrease -10.1%
DCI (Natural Cheese)	Decrease -13.7%

Retail demand recently slowed as a result of high prices. This left manufacturers with an influx of inventory which caused them to offer inventory at lower prices causing a sharp drop in the market. The pricing for DCI Cheese uses factors based on the Chicago Mercantile Exchange (CME). Schreiber pricing follows the CME Barrel Market along with a slightly different pricing timeline and therefore has increases and decreases that are not necessarily in line with the DCI fluctuations.

Farmland Foods

Raw and Cooked Bacon	Decrease -17.3%
Breakfast Sausage	Decrease -5.2%
Fabricated Pork (ie Chops & Tenderloins)	Decrease -4.3%
Fresh Pork	Increase -15.0%

Pork pricing is decreasing as is typical at the end of summer and grilling season. Additionally higher global demand with supplies for competing proteins, such as beef and turkey, has eased pork pricing.

Jennie-O Foods, Inc.

Turkey Products	Increase +0.4%
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Koch Foods

Bone in Breaded	Decrease -0.5%
Bone in Raw	Decrease -0.4%
Breaded Boneless Breast	Decrease -0.5%
Breaded Nuggets and Patties	Increase +3%
Raw Boneless	Increase +0.3%
Pulled, Diced and Cooked Strips	Decrease -0.1%
Breaded Tenders, Tenderloins, Popcorn, Strips	Decrease -0.2%
Cooked Un-breaded Breasts and Patties	Decrease -0.1%
Wings	Increase +5.9%
CVP	Increase +0.8%

Other Contracts

Kraft Foods (Cream Cheese)	Increase +2.8%
Ventura Foods (Bulk Margarine)	Increase +0.1%
Ventura Foods (Oil, Shortening)	Decrease +0.4%