

Boghosian Raisin Packing Company (Raisins)

This price increase is related to poor yields and demand from wineries. Wineries have needed additional raisin grape varieties to use as blending material because some of the grapes typically used in wine suffered frost damage this past spring. While the market in general has increased by 13.5% we have worked with this partner to keep the increase below 10%.

Increase up to +7%

Sun Rich Fresh Foods (Pineapple products only)

This decrease is on pineapple products or products containing pineapple only. There was a short pineapple crop that has

Decrease up to -20%

Regional Bakeries

Bakery de France

Increase +4%

Butter-Krust

Increase +4%

Pricing for Butter-Krust has not changed in several years. We have worked with Bakery de France to hold pricing for the past year. These pricing increases are a result of commodity pricing – namely, wheat, which has increased in the past year due to shortages. Other contributing factors are the increased costs of labor and fuel.

Quaker Beverages – Gatorade only

Gatorade pricing is a result of significant increases in raw material prices including sugar, the cost of manufacturing plastics and diesel.

Category Increase +6%

Ventura Foods - Pride ZTF Spread PC

This increase is based on the increased cost of oil and a key market index. We have worked with this partner to keep this increase as low as possible as well as to keep pricing changes infrequent. There have only been four pricing changes with this product since 2009.

Category Increase +6.6%

Commodity Driven Contracts

The contracts below are formula-based, reflect the markets and change monthly or quarterly. We will not always provide an explanation for pricing changes, as the pricing of these programs continually ebbs and flows with the markets. A yearlong snapshot of pricing gives the most appropriate view of the benefits associated with entegra's negotiated pricing, and the monthly pricing reflected does not portray the full year benefit. However, we do want to keep you informed so you can make menu and pricing adjustments as appropriate for your facilities.

Beef

Cargill Whole Deli Roast - Beef - No Change

No Change

Cargill Raw Processed Beef (Stew Beef, Cube Steaks, Kabob Meat & Julienne Strips) No Change

No Change

Cargill Ground Beef (Ground Beef Patties & Bulk, Meatloaf, Salisbury Steaks) No Change

No Change

Cheese Updates

Schreiber Foods, Inc. (Processed Cheese)

Decrease -7.3%

DCI (Natural Cheese)

Increase +3.2%

Cheese prices have fallen due to weakening demand in response to high dairy prices. Other factors include the uncertain global economy as well as strong global supply growth from the milk production regions.

The pricing for DCI Cheese uses factors based on the Chicago Mercantile Exchange (CME). Schreiber pricing follows the CME Barrel Market along with a slightly different pricing timeline and therefore has increases and decreases that are not necessarily in line with the DCI fluctuations.

Farmland Foods

Raw & Cooked Bacon	Increase +8.9%
Breakfast Sausage	Decrease -3.5%
Ham - Category	Increase +7.1%
Hot Dogs & Sausages Category	Decrease -2.5%
Pizza Toppings	Decrease -3.6%
Fresh Pork	Increase +7.1%

Frozen pork belly stocks on September 30 were 9 million pounds below the five year average. Export demand remains unexpectedly very strong. This combination of low supply and high demand are driving bacon prices up. In August alone pork exports were up year over year and up a record large number.

Ham inventories in US Cold Storages were on par with previous year, but export interest is picking up. Pork products from trim and grinds, i.e. Sausage & Pizza Toppings, are decreasing following typical seasonality coming off summer and grilling season.

Koch Foods

Bone in Breaded	Decrease -0.3%
Bone in Raw	Decrease -0.5%
Breaded Boneless Breast	Decrease -2.1%
Breaded Nuggets and Patties	No Change
Raw Boneless	Decrease -3.3%
Pulled, Diced and Cooked Strips	Decrease -0.6%
Breaded Tenders, Tenderloins, Popcorn, Strips	Decrease -2.1%
Cooked Unbreaded Breasts and Patties	Decrease -1.6%
Wings	Increase +2.3%
CVP	Decrease -2.2%

Other Contracts

Kraft Foods (Cream Cheese)	Decrease -10.7%
Ventura Foods (Bulk Margarine)	Increase +0.8%
Ventura Foods (Oil, Shortening)	Increase +0.7%
Jennie-O Foods, Inc (Turkey Products)	No Change